



Senior Private Banker Greece/Cyprus Market

m/f, with proven track record for our office in Limassol, Cyprus

Marcuard Heritage is a wealth manager with a team of over 60 experts and regulated group companies in Singapore, Cyprus, and Switzerland, which offers wealth management services tailored to the needs of UHNWIs and their families.

We are looking for an experienced relationship manager covering Greece / Cyprus markets to join our team at Marcuard Heritage (Europe) Ltd, a CySEC licensed investment firm which enables us to also book business with Custodian Banks across the EU and Switzerland.

Your function:

You will independently develop and manage a portfolio of high net worth individuals from Greece and/or Cyprus. You will largely assume commercial as well as risk management responsibility for these clients and will be their main point of contact. At the same time, you will work closely with a team of investment specialists, succession planners, assistants, and external partners to provide comprehensive and holistic service to your clients.

Your place of work is in Limassol, and you will work closely with our other group companies and associates.

Your profile:

- You have worked in private banking for at least 10 years covering clients of Greek and/or Cypriot residency or domicile
- You manage a client portfolio of no less than EUR/USD 200 million, most of which you have acquired yourself
- Expertise and many years of experience in the product area (portfolio management, investment advice and succession planning). You are also knowledgeable in most relevant regulatory topics in private banking such as anti-money laundering, cross-border, automatic exchange of information, investment suitability and similar regulations etc.
- We are looking for a dynamic person with outstanding social skills, friendliness, optimistic outlook, entrepreneurial attitude, and robust experience in the above-mentioned areas. You will have the economic responsibility to achieve a net new money target of EUR/USD 50 million within 12 months

Are you attracted by this challenge and would you like to work in a dynamic environment? Then we look forward to receiving your CV and a cover letter as well as a summary business plan to jobs@marcuardheritage.com.

Due to regulatory restrictions, we will only be able to consider applications from applicants with a valid work permit in our respective office location.

By applying to this job vacancy, you agree to the collection, recording and processing of your personal data and make your personal data available to Marcuard Heritage (Europe) Ltd. and its affiliates in order to perform the job search and/or the staffing for this position. Your data is stored and processed on our IT systems and BambooHR.

[Apply online](#)